



HSH Chemie
DISTRIBUTION GROUP

HSH Chemie Sp. z o.o.
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Reference letter

HSH Chemie LLC is a distributor of specialty chemical raw materials in Central and Eastern Europe.

In order to ensure high positioning among the highest valued distributors, in 2010 we decided to undergo an SQAS Distributor / ESAD assessment.

To assist us in the preparations for this difficult task, we invited NORMA. The areas of cooperation included the following:

- assessments of logistic service providers
- optimization of processes
- implementation of Best practices in sales and logistic department
- professional advisory services concerning quality management systems
- internal audits.

NORMA's consultants displayed both a professional approach as well as a high level of substantial advice, which resulted in our achieving a very good result of the audit.

We can attest that quality, timeliness and reliability of NORMA's consultations and instructions were of the paramount level, making NORMA a worthy partner for all companies which expect solid results in a timely manner.

We intend to successfully continue our cooperation with NORMA in the future while implementing new projects.

Dorota Zakrzewska
Safety and Compliance Department Manager
HSH Chemie Sp. z o.o.